



# SOLIDWORKS FOR ENTREPRENEURS THE PROGRAM



# LAUNCH YOUR DESIGN DREAMS

We know that starting a business from the ground up can be tough. How do you conceive and design a product, test it, prepare it for manufacturing and launch a business and brand—all on a shoestring budget? For eligible early stage companies, the SOLIDWORKS<sup>®</sup> for Entrepreneurs program offers software, training, and co-marketing resources to help your idea become a product and your product become a business.

# WHAT THE PROGRAM OFFERS YOU

#### Software

With SOLIDWORKS for Entrepreneurs, you receive up to three SOLIDWORKS licenses for each relevant category. Your reseller will help you determine which programs are the best to develop your product.

### Training

SOLIDWORKS for Entrepreneurs also offers access to MySolidworks.com where you can get training, answers to your questions, learn more about all SOLIDWORKS products and stay connected with other users.

During training, you can also receive design guidance from SOLIDWORKS engineers and technical managers through webinars.

#### **Co-Marketing resources**

SOLIDWORKS for Entrepreneurs will provide you with valuable marketing resources.

You may be invited to participate in a range of co-marketing opportunities that will promote your product to the SOLIDWORKS Community of students, educators, designers and engineers, ranging from a blog post to a webinar or video. You could even be invited to speak at one of our user events or annual conferences.

# **HOW TO APPLY**

### Eligibility

To participate in SOLIDWORKS for Entrepreneurs you must:

- Have less than \$1 Million in funding and less than \$1 Million in aggregate lifetime revenue
- Your product must be a physical product that can be designed in CAD and will be manufactured
- You must be in business for less than 3 years
- You are not currently a SOLIDWORKS customer

## Apply on the website

To apply, fill out the online application form and pay the \$200 application fee. The application is available at: www. solidworks.com/sw-for-entrepreneurs

# ACCELERATOR AND INCUBATOR COMMUNITY

SOLIDWORKS for Entrepreneurs has teamed up with accelerators and incubators across the globe to support early stage hardware startups.

And the program also provides resources, including SOLIDWORKS software, training and mentoring for accelerators and incubators to help with the success of the resident companies.



Drive innovation with 3D engineering solutions

#### Approval

If accepted, we will determine with you which SOLIDWORKS licenses are best to create your brand, product and business.

#### Entrepreneur agreement

The SOLIDWORKS for Entrepreneurs team will develop an entrepreneur agreement with you. We will review it together and both companies will sign it.

#### License order

After signing the entrepreneur agreement, the instructions for your license order will be sent to your reseller who will install the software for you.

#### START!

Now you are ready! Start using SOLIDWORKS and make your product of tomorrow!

# Our **3D**EXPERIENCE® platform powers our brand applications, serving 12 industries, and provides a rich portfolio of industry solution experiences.

Dassault Systèmes, the **3DEXPERIENCE®** Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 210,000 customers of all sizes in all industries in more than 140 countries. For more information, visit **www.3ds.com**.





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